## **MEMORANDUM**

January 31, 2017

To: Vail Town Council Stan Zemler Kathleen Halloran

From: Johannah Richards

Re: December Sales Tax

Vail will collect an estimated \$26,700 in additional December sales tax to bring collections up to \$3,840,884. December will be down 1.2% or \$44,965 from December 2015 and down 3.9% or \$157,735 from budget. Year to date will be up 2.5% or \$621,277 from 2015 and up .7% or \$175,209 from budget.

Town of Vail Sales Tax Worksheet 1/31/2017																
Month	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	Budget	2016 Collections	Budget Variance	% Change from 2015	% Change from Budget
January	2,275,967	2,597,985	2,783,306	2,976,655	2,619,673	2,564,383	2,795,688	2,855,524	3,145,620	3,483,245	3,696,798	3,722,428	3,738,824	16,396	1.14%	0.44%
February	2,429,377	2,527,130	2,718,643	3,071,615	2,588,889	2,577,360	2,803,136	2,994,580	3,267,351	3,477,419	3,593,947	3,727,134	3,746,055	18,921	4.23%	0.51%
March	2,785,101	2,852,954	2,986,446	3,327,304	2,504,567	2,685,004	3,143,418	3,185,859	3,650,157	3,788,185	4,053,961	4,143,010	4,225,921	82,911	4.24%	2.00%
April	915,554	1,280,324	1,330,740	1,098,918	1,235,941	1,156,934	1,191,690	1,183,087	1,069,186	1,280,641	1,370,929	1,341,310	1,089,749	(251,561)	-20.51%	-18.75%
Мау	458,770	449,283	545,874	622,103	516,150	421,925	473,292	487,739	563,602	607,729	584,454	632,924	654,462	21,538	11.98%	3.40%
June	834,913	805,362	953,017	918,061	717,233	873,765	895,951	963,143	1,023,801	1,153,247	1,242,400	1,232,687	1,318,092	85,405	6.09%	6.93%
July	1,166,183	1,255,243	1,265,781	1,397,842	1,121,860	1,228,767	1,481,329	1,573,499	1,654,161	1,829,102	1,937,989	1,954,345	2,053,773	99,428	5.97%	5.09%
August	993,985	1,055,614	1,162,746	1,349,795	1,068,391	1,147,352	1,310,471	1,380,710	1,507,048	1,674,813	1,702,579	1,760,820	1,849,815	88,995	8.65%	5.05%
September	795,807	832,549	908,318	834,569	753,754	761,425	889,945	978,037	994,135	1,054,015	1,240,277	1,184,930	1,349,929	164,999	8.84%	13.92%
October	566,173	614,396	688,519	662,767	581,033	594,362	623,420	644,577	755,133	752,295	835,649	843,227	906,385	63,158	8.46%	7.49%
November	713,117	799,582	747,877	719,109	651,873	701,075	788,430	825,873	947,627	962,344	997,100	1,046,566	989,320	(57,246)	-0.78%	-5.47%
December	2,549,032	2,771,258	2,821,871	2,652,628	2,553,974	2,963,763	3,184,645	2,973,826	3,422,178	3,818,096	3,885,849	3,998,619	3,814,184	(184,435)	-1.84%	-4.61%
Total	16,483,979	17,841,680	18,913,138	19,631,366	16,913,338	17,676,115	19,581,415	20,046,454	21,999,999	23,881,131	25,141,932	25,588,000	25,736,509	148,509	2.36%	0.58%