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Vail Business Review November 2016

January 31, 2017

The Vail Business Review breaks down the four percent sales tax collected for the month of November 2016.

Overall November sales tax decreased 1.4% with retail increasing 7.3%, lodging decreased 7.7%, food and beverage decreased 12.4%, and utilities/other increased by 2.7%. Excluding the out of town category; sales tax for the month of November was down 3.5%.

Electronic filing and payment of Vail sales tax is now an option. Please visit www.vailgov.com/epay

Town of Vail sales tax forms, the Vail Business Review and sales tax worksheets are available on the internet at www.vailgov.com. You can subscribe to have the Vail Business Review and the sales tax worksheet e-mailed to you automatically from www.vailgov.com.

Please remember when reading the Vail Business Review that it is produced from sales tax collections, as opposed to actual gross sales.

If you have any questions or comments please feel free to call me at (970) 479-2125 or Kathleen Halloran at (970) 479-2116.

Sincerely,

Johannah Richards
Sales Tax Administrator



November TOWN OF VAIL BUSINESS REVIEW

Sales Tax Newsletter

November 2016 Sales Tax

	November 2015 Collections	November 2016 Collections	November % Change
VAIL VILLAGE			
Retail	144,471	178,419	23.50 %
Lodging	118,586	111,099	-6.31 %
F & B	156,538	147,356	-5.87 %
Other	2,755	7,317	165.61 %
Total	422,351	444,191	5.17 %
LIONSHEAD			
Retail	53,881	41,317	-23.32 %
Lodging	68,087	67,547	-0.79 %
F & B	47,238	31,619	-33.07 %
Other	2,168	3,543	63.40 %
Total	171,375	144,026	-15.96 %
CASCADE VILLAGE/EAST VAIL/SANDSTONE/WEST VAIL			
Retail	112,852	106,178	-5.91 %
Lodging	43,053	33,247	-22.78 %
F & B	34,767	30,174	-13.21 %
Other	4,356	3,055	-29.86 %
Total	195,028	172,654	-11.47 %
OUT OF TOWN			
Retail	103,940	119,498	14.97 %
Lodging	5,916	5,661	-4.31 %
F & B	470	120	-74.49 %
Utilities & Other	104,968	103,464	-1.43 %
Total	215,293	228,743	6.25 %



November TOWN OF VAIL BUSINESS REVIEW

Sales Tax Newsletter

November 2016 Sales Tax

TOTAL

	November 2015 Collections	November 2016 Collections	November % Change
Retail	415,143	445,412	7.29 %
Lodging And Property Mgmt	235,643	217,553	-7.68 %
Food and Beverage	239,014	209,269	-12.44 %
Other	114,247	117,379	2.74 %
Total	1,004,047	989,613	-1.44 %

RETAIL SUMMARY

	November 2015 Collections	November 2016 Collections	November % Change
RETAIL-FOOD	79,575	81,101	1.92 %
RETAIL-LIQUOR	26,744	27,635	3.33 %
RETAIL-APPAREL	58,115	62,610	7.73 %
RETAIL-SPORT	118,322	71,398	-39.66 %
RETAIL-JEWELRY	8,624	8,013	-7.08 %
RETAIL-GIFT	2,592	2,967	14.45 %
RETAIL-GALLERY	1,117	1,477	32.18 %
RETAIL-OTHER	119,986	190,174	58.50 %
RETAIL-HOME OCCUPATION	67	37	-44.92 %
Total	415,143	445,412	7.29 %