



Memorandum

To: Vail Town Council

From: Mark Novak, Fire Chief

Date: March 7, 2017

Subject: Self Contained Breathing Apparatus Procurement Agreement

I. Background

In the 2017 budget, Town Council approved \$298,000 for the purchase of self contained breathing apparatus (SCBA). Staff has been anticipating the need to replace our SCBA for several years. To reduce the burden of this purchase, staff applied for and was awarded a grant from Fireman's Fund insurance for the purchase of new SCBA masks in 2015. In 2016, staff also applied for and was awarded a grant for \$45,000 from the Department of Fire Prevention and Control for the purchase of a new SCBA air compressor. The 2017 budgeted expenditure will be the final step in the SCBA replacement program.

The procurement of the new SCBA will be a sole-source procurement for the following reasons:

- 1) The Scott X3 5.5 SCBA was selected due to interoperability considerations with neighboring fire departments as well as compatibility with our existing SCBA face masks.
- 2) Scott sells SCBA through a regional, exclusive distributorship model.
- 3) Pricing was obtained using the Fire Rescue group purchasing organization (GPO). The GPO has competitively bid this product and extends the bid pricing to agencies who participate in the GPO. There is no fee to participate in the GPO.

II. Staff Recommendation

Authorize the Town Manager to enter into an agreement, in a form approved by the Town Attorney, to procure self contained breathing apparatus and associated equipment in an amount not to exceed \$298,000

Sample motion: I move to approve on consent, authorization for the Town Manager to enter into an agreement, in a form approved by the Town Attorney, for the procurement of self contained breathing apparatus and associated equipment in an amount not to exceed \$298,000.