## MEMORANDUM

October 31, 2017

To: Vail Town Council Kathleen Halloran

From: Johannah Richards

Re: September 2017 Sales Tax

Vail will collect an estimated \$22,000 in additional September sales tax to bring collections up to \$1,385,817. September will be up 2.7% or \$35,888 from September 2016 and up 0.1% or \$1,898 from budget.

Current year to date sales tax collections are down 0.4% or \$87,630 from 2016 and up 1.2% or \$234,880 from budget.

Town of Vail Sales Tax Worksheet Estimate 10/31/2017																
Month	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Budget	2017 Collections	Budget Variance	% Change from 2016	% Change from Budget
January	2,597,985	2,783,306	2,976,655	2,619,673	2,564,383	2,795,688	2,855,524	3,145,620	3,483,245	3,696,798	3,738,824	3,711,004	3,724,633	13,629	-0.38%	0.37%
February	2,527,130	2,718,643	3,071,615	2,588,889	2,577,360	2,803,136	2,994,580	3,267,351	3,477,419	3,593,947	3,746,055	3,677,917	3,692,013	14,096	-1.44%	0.38%
March	2,852,954	2,986,446	3,327,304	2,504,567	2,685,004	3,143,418	3,185,859	3,650,157	3,788,185	4,053,961	4,225,921	3,619,002	3,639,497	20,495	-13.88%	0.57%
April	1,280,324	1,330,740	1,098,918	1,235,941	1,156,934	1,191,690	1,183,087	1,069,186	1,280,641	1,370,929	1,089,749	1,288,533	1,385,230	96,697	27.11%	7.50%
Мау	449,283	545,874	622,103	516,150	421,925	473,292	487,739	563,602	607,729	584,454	654,462	670,927	658,220	(12,707)	0.57%	-1.89%
June	805,362	953,017	918,061	717,233	873,765	895,951	963,143	1,023,801	1,153,247	1,242,400	1,318,092	1,351,149	1,387,120	35,971	5.24%	2.66%
July	1,255,243	1,265,781	1,397,842	1,121,860	1,228,767	1,481,329	1,573,499	1,654,161	1,829,102	1,937,989	2,053,773	2,105,358	2,209,216	103,858	7.57%	4.93%
August	1,055,614	1,162,746	1,349,795	1,068,391	1,147,352	1,310,471	1,380,710	1,507,048	1,674,813	1,702,579	1,849,815	1,896,301	1,857,244	(39,057)	0.40%	-2.06%
September	832,549	908,318	834,569	753,754	761,425	889,945	978,037	994,135	1,054,015	1,240,277	1,349,929	1,383,919	1,385,817	1,898	2.66%	0.14%
Total	13,656,444	14,654,871	15,596,862	13,126,458	13,416,915	14,984,920	15,602,178	16,875,061	18,348,396	19,423,334	20,026,620	19,704,110	19,938,990	234,880	-0.44%	1.19%
October	614,396	688,519	662,767	581,033	594,362	623,420	644,577	755,133	752,295	835,649	906,385	931,126				
November	799,582	747,877	719,109	651,873	701,075	788,430	825,873	947,627	962,344	997,100	989,320	996,463				
December	2,771,258	2,821,871	2,652,628	2,553,974	2,963,763	3,184,645	2,973,826	3,422,178	3,818,096	3,885,849	3,840,919	3,903,301				
Total	17,841,680	18,913,138	19,631,366	16,913,338	17,676,115	19,581,415	20,046,454	21,999,999	23,881,131	25,141,932	25,763,244	25,535,000				