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Vail Business Review August 2017

October 31, 2017

The Vail Business Review breaks down the four percent sales tax collected for the month of August 2017.

Overall August sales tax increased 0.3% with retail decreasing 4.9%, lodging increased 13.8%, food and beverage decreased 4.5%, and utilities/other decreased by 6.3%. Excluding the out of town category; sales tax for the month of August was up 2.5%.

Electronic filing and payment of Vail sales tax is now an option. Please visit www.vailgov.com/epay

Town of Vail sales tax forms, the Vail Business Review and sales tax worksheets are available on the internet at www.vailgov.com. You can subscribe to have the Vail Business Review and the sales tax worksheet e-mailed to you automatically from www.vailgov.com.

Please remember when reading the Vail Business Review that it is produced from sales tax collections, as opposed to actual gross sales.

If you have any questions or comments please feel free to call me at (970) 479-2125 or Kathleen Halloran at (970) 479-2116.

Sincerely,

Johannah Richards
Sales Tax Administrator



August TOWN OF VAIL BUSINESS REVIEW

Sales Tax Newsletter

August 2017 Sales Tax

	August 2016 Collections	August 2017 Collections	August % Change
VAIL VILLAGE			
Retail	279,610	280,569	0.34 %
Lodging	279,425	352,287	26.08 %
F & B	393,999	352,961	-10.42 %
Other	11,615	6,363	-45.22 %
Total	964,649	992,180	2.85 %
LIONSHEAD			
Retail	73,814	69,241	-6.20 %
Lodging	175,034	182,293	4.15 %
F & B	102,853	108,132	5.13 %
Other	6,593	7,096	7.64 %
Total	358,293	366,761	2.36 %
CASCADE VILLAGE/EAST VAIL/SANDSTONE/WEST VAIL			
Retail	162,705	164,823	1.30 %
Lodging	46,681	37,041	-20.65 %
F & B	36,823	46,805	27.11 %
Other	7,325	7,829	6.88 %
Total	253,534	256,498	1.17 %
OUT OF TOWN			
Retail	146,749	115,592	-21.23 %
Lodging	14,281	15,067	5.50 %
F & B	1,082	2,607	140.88 %
Utilities & Other	113,035	108,524	-3.99 %
Total	275,147	241,790	-12.12 %



August TOWN OF VAIL BUSINESS REVIEW

Sales Tax Newsletter

August 2017 Sales Tax

TOTAL

	August 2016 Collections	August 2017 Collections	August % Change
Retail	662,878	630,224	-4.93 %
Lodging And Property Mgmt	515,420	586,688	13.83 %
Food and Beverage	534,757	510,505	-4.54 %
Other	138,568	129,812	-6.32 %
Total	1,851,624	1,857,244	0.30 %

RETAIL SUMMARY

	August 2016 Collections	August 2017 Collections	August % Change
RETAIL-FOOD	140,996	145,464	3.17 %
RETAIL-LIQUOR	42,477	42,828	0.83 %
RETAIL-APPAREL	144,794	141,341	-2.38 %
RETAIL-SPORT	109,429	100,028	-8.59 %
RETAIL-JEWELRY	25,793	26,986	4.63 %
RETAIL-GIFT	6,794	8,404	23.71 %
RETAIL-GALLERY	3,715	2,486	-33.09 %
RETAIL-OTHER	188,845	162,647	-13.87 %
RETAIL-HOME OCCUPATION	36	40	12.47 %
Total	662,878	630,224	-4.93 %