

To: Vail Town Council
From: Dwight Henninger, Chief of Police
Date: December 11, 2017
Subject: Motorola 800 MHz Radio Purchase

I. Background

In the 2018 budget the Town Council approved \$600,000 from the General Fund to replace older 800 MHz radios used by the Fire, Police and Public Works Departments that have reached their end of life. Also approved was \$119,000 for Communications Center consoles from the Dispatch Services Fund.

The Town has coordinated a consolidated purchase with the Eagle County Sheriff's Office, Eagle County Health Services District (Eagle County Paramedics) and the Avon Police Department. By doing so, Motorola Solutions has offered a 45% discount on the radios and 27% discount on associated accessories. If approved, this order will be placed in December with delivery and payment in 2018. The total cost of this order with all agencies is \$869,994.02.

The Eagle County Sheriff's Office, Eagle County Health Services District and the Avon Police Department are committed to executing an Intergovernmental Agreement (IGA) with the Town for this consolidated purchase. The IGA obligates these entities to remit its portion of the total consolidated purchase of \$197,523.28 to the Town.

Vail Mountain Rescue (VMR), a volunteer organization serving Town of Vail citizens, guests and others countywide, have requested a donation from the Town of 8 new replacement radios for their critical services, as part of its 2018 contribution requests and to supplement donations they have received from other communities in support of their efforts. The coordinated purchase of radios was underway when VMR made their request, so they were advised to wait for this countywide purchase to determine if we would donate the requested replacement radios.

The cost of replacement radios for the Vail Fire, Police and Public Works Department's is \$545,852.88 and, for the Vail Mountain Rescue Radios, the cost is \$18,617.86. Total cost is \$564,470.74.

As a result of this large radio purchase, Motorola has discounted the 2 Communications Center Consoles to \$108,000 for a savings of \$11,000 from the budgeted numbers.

The combined cost of radios and consoles is under the budgeted figure of \$600,000 (radios) and \$119,000 (Consoles). This is \$49,037.81 under the 2018 budget of \$719,000.

II. Staff Recommendation

Authorize the Town Manager to enter into an agreement with Motorola Solutions, in a form approved by the Town Attorney, to purchase the replacement radios and consoles for an anticipated cost of \$672,470.74 for the Town of Vail. Also, authorize the Town Manager to enter into an IGA with our neighboring agencies participating in this consolidated purchase of \$197,523.28.

Sample Motion: I move to approve on consent to authorize the Town Manager to enter into an agreement with Motorola Solutions to purchase replacement radios and consoles for the Town of Vail and with other agencies participating in the consolidated purchase.