## **MEMORANDUM**

August 28, 2018

To: Vail Town Council

Kathleen Halloran

From: Johannah Richards

Re: July 2018 Sales Tax

Vail will collect an estimated \$45,900 in additional July sales tax to bring collections up to \$2,264,145. July will be up 2.2% or \$48,496 from July 2017 and down 2.3% or \$53,949 from budget. Year to date will be up 4.7% or \$787,477 from 2017 and up 1.8% or \$301,400 from budget.

## Town of Vail Sales Tax Worksheet Estimate 8/28/2018

									0/20/2010					2018	Budget	% Change from	% Change from
Month	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	Budget	Collections	Variance	2017	Budget
January	2,597,985	2,783,306	2,976,655	2,619,673	2,564,383	2,795,688	2,855,524	3,145,620	3,483,245	3,696,798	3,738,824	3,725,212	3,711,555	3,589,798	(121,757)	-3.64%	-3.28%
February	2,527,130	2,718,643	3,071,615	2,588,889	2,577,360	2,803,136	2,994,580	3,267,351	3,477,419	3,593,947	3,746,055	3,692,592	3,693,323	3,811,089	117,766	3.21%	3.19%
March	2,852,954	2,986,446	3,327,304	2,504,567	2,685,004	3,143,418	3,185,859	3,650,157	3,788,185	4,053,961	4,225,921	3,642,407	4,057,967	4,158,205	100,238	14.16%	2.47%
April	1,280,324	1,330,740	1,098,918	1,235,941	1,156,934	1,191,690	1,183,087	1,069,186	1,280,641	1,370,929	1,089,749	1,386,780	1,302,300	1,222,201	(80,099)	-11.87%	-6.15%
Мау	449,283	545,874	622,103	516,150	421,925	473,292	487,739	563,602	607,729	584,454	654,462	659,475	656,359	818,533	162,174	24.12%	24.71%
June	805,362	953,017	918,061	717,233	873,765	895,951	963,143	1,023,801	1,153,247	1,242,400	1,318,092	1,389,982	1,458,576	1,635,603	177,027	17.67%	12.14%
July	1,255,243	1,265,781	1,397,842	1,121,860	1,228,767	1,481,329	1,573,499	1,654,161	1,829,102	1,937,989	2,053,773	2,215,649	2,318,094	2,264,145	(53,949)	2.19%	-2.33%
Total	11,768,281	12,583,807	13,412,498	11,304,313	11,508,138	12,784,504	13,243,431	14,373,878	15,619,568	16,480,478	16,826,876	16,712,097	17,198,174	17,499,574	301,400	4.71%	1.75%
August	1,055,614	1,162,746	1,349,795	1,068,391	1,147,352	1,310,471	1,380,710	1,507,048	1,674,813	1,702,579	1,849,815	1,863,949	1,893,544				
September	832,549	908,318	834,569	753,754	761,425	889,945	978,037	994,135	1,054,015	1,240,277	1,349,929	1,385,462	1,406,484				
October	614,396	688,519	662,767	581,033	594,362	623,420	644,577	755,133	752,295	835,649	906,385	936,954	950,679				
November	799,582	747,877	719,109	651,873	701,075	788,430	825,873	947,627	962,344	997,100	989,320	997,716	1,002,771				
December	2,771,258	2,821,871	2,652,628	2,553,974	2,963,763	3,184,645	2,973,826	3,422,178	3,818,096	3,885,849	3,840,919	3,695,305	3,594,348				
Total	17,841,680	18,913,138	19,631,366	16,913,338	17,676,115	19,581,415	20,046,454	21,999,999	23,881,131	25,141,932	25,763,244	25,591,483	26,046,000				
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