

# 2021 TOWN MANAGER BUDGET

FINANCE | December 1, 2020



TOWN OF VAIL

**Total Revenues – All Funds: \$70.6 million**

Down 19% from 2019 and  
down 6% from 2020 Forecast

Changes since November 17<sup>th</sup> first reading:

- E911 Board reimbursing for new phone system  
(Dispatch Services Fund)



## 2021 PROPOSED BUDGET | Revenue

	Fund	2020 Forecast	2021 "Crisis"	Projections
Sales Tax	GF and Capital	\$22.5M	\$22.5M	Down 23% from 2019 Flat with 2020
RETT	RETT	\$ 8.0M	\$ 7.0M	Based on 5-year average; 2020 record year
Property Tax	GF	\$ 5.9M	\$ 6.0M	1.3% increase from 2020 Re-assessment impacts 2022
Parking	GF	\$ 5.1M	\$5.0M	Down 25% from 2019 Down 1% from 2020
Lift Tax	GF	\$ 3.5M	\$3.5M	Down 34% from 2019 Flat with 2020
Construction Use Tax	Capital	\$ 1.8M	\$ 2.3M	Up 25% from 2020 Down 9% from 2019

# 2021 PROPOSED BUDGET | Expenditures



**Total Expenditures – All Funds: \$99.5M;  
without PW Shops project: \$82.3M**

Down 4.2% from  
2020 Original  
budget

Since Nov. 17th meeting, changes to 2021 budget include:

### General Fund:

- Reduce Mountain Travel Symposium from \$163K to \$5K due to event moving to 2022
- Carryover unused relief funds to 2021 (\$500K Commercial & \$130K Community)

### Capital Projects Fund:

- Remove Donovan Pavilion improvements; shifting those dollars forward to 2020 so work can begin now

### Dispatch Services Fund:

- E911 Board funded phone system upgrade

## BUDGET | Fund Statements

High-level view of the town's 2021 proposed budget by fund:

	General Fund	Capital Projects Fund	RETT Fund
Revenue	\$ 41.2M	\$19.6M	\$7.3M
Expense	(42.7)M	(41.1)M	(9.9)M
Debt Proceeds		15.0M	
Debt Payment		(1.2)M	
Net	( 1.5)M	(7.7)M	(2.6)M
Ending Fund Balance	\$ 33.8M	\$16.8M	\$8.9M
Min. Reserve 35% of Annual Revenues	77%		

## BUDGET | Fund Statements

High-level view of the town's 2021 proposed budget by fund:

	Housing Fund	Marketing Fund	Heavy Equip. Fund	Dispatch Services Fund	Health Insurance Fund	Timber Ridge Fund
Revenue	\$2.5M	\$1.81M	\$3.9M	\$3.0M	\$5.6M	\$1.8M
Expenditure	(2.5)M	(1.82)M	(3.9)M	(3.1)M	(6.1)M	(2.9)M*
Net	0.0	(14)K	0	(108K)	(.5)M	(1.1)M
Ending Fund Balance	\$4.5M	\$358K	\$1.8M	\$1.3M	\$3.7M	\$700K

\*Includes \$1.9M debt payment to TOV



# 2021 PROPOSED BUDGET | General Fund





# 2021 PROPOSED BUDGET | General Fund

## General Fund 2021 Budget

- Revenue of \$41.2M is 5.8% down from 2019, or \$2.5M less than in a normal year
- Operating expenditures were budgeted down 10% in every department saving \$612K
- Spending on special events / council contributions is down 42%, or \$1.1M
- Will continue work on Housing Strategic plan, West Vail Master Plan and outcomes of the Civic Area Plan

2020 forecasts using \$1.0M of reserves, as opposed to \$7.1M budgeted during pandemic.

2021 proposing to use \$1.6M of reserves under Crisis recession plan. This includes a continuation of relief programs (\$630K).

# 2021 PROPOSED BUDGET | Personnel

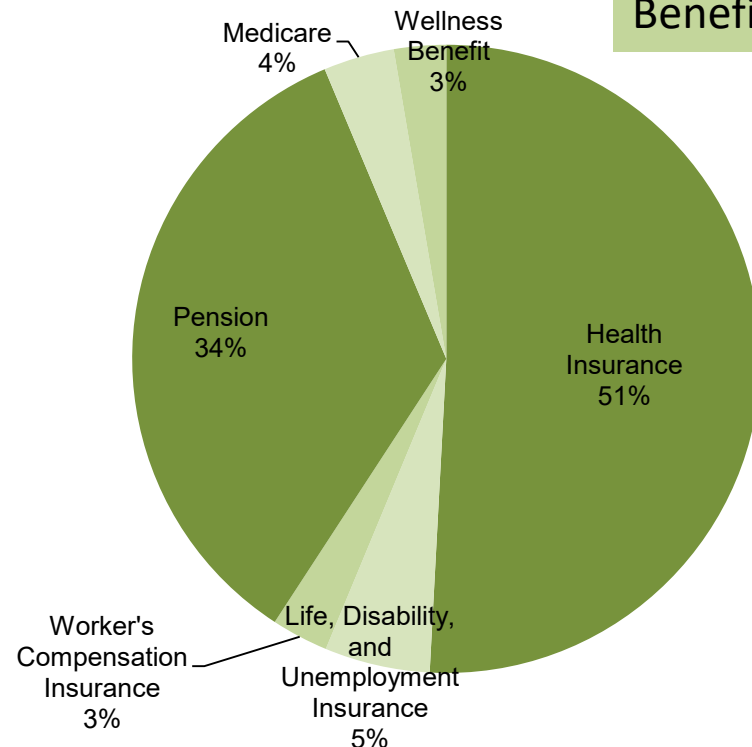


## 2021 PROPOSED BUDGET | Personnel

**Personnel Expenditures: \$34.1M**

Up 2% from 2020  
Original Budget

	2021 Proposed	From 2020 Original
Salaries	\$25.0 M	Up 0.2%
Benefits	9.1 M	Up 2.9%
Total	\$34.1 M	Up 2.0%





# TM BUDGET DRAFT | Contributions



## 2021 PROPOSED BUDGET | Council Contributions

	2021 Proposed	Comments
<b>Services</b>		
Colorado Snowsports Museum	\$ 41K	Plus waived rent (\$137K)/parking
Betty Ford Alpine Gardens	\$ 20K	Capital request: rooftop trellis
Betty Ford Alpine Gardens	\$ 64K	Plus parking passes/water bills
Children's Garden of Learning	\$ 20K	Plus snow plowing
High Five (Channel 5)	\$112K	Franchise fee requirement (30%)
Eagle Air Alliance	\$ 68K	Included in Econ. Dev. Budget
Bright Future Foundation	\$ 50K	Capital request for new facility
Eagle Valley Childcare	\$ 60K	Annual support
Eagle River Watershed	\$ 36K	Annual water testing
<b>In-Kind</b>		
For non-profit sports groups (SOS, Skating Club, Ski and Snowboard Club, etc.)		
Days at Dobson	\$ 57K	In-kind value of Dobson days
Day parking coupons	\$ 6.3K	In-kind value of parking coupons
Mind Springs	\$ 46.8K	In-kind value of rent, utilities & parking

## 2021 PROPOSED BUDGET | Council Contributions

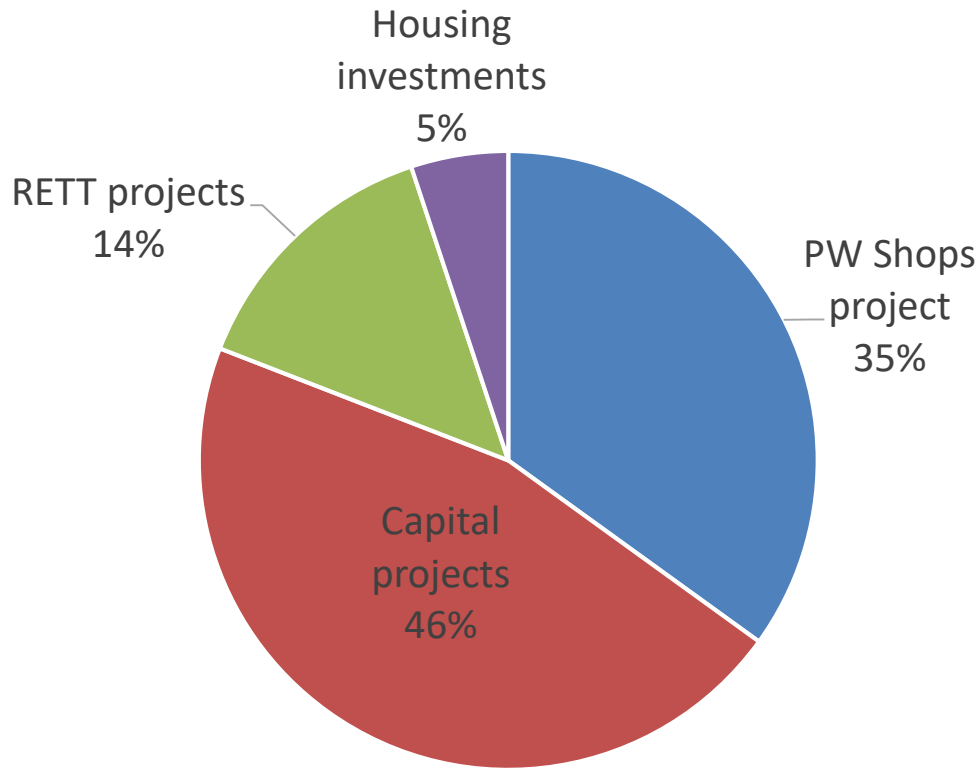
	2021 Proposed	Comments
<b>Commission on Special Events</b>	\$625,554	Flat with 2020 amended 30% decrease from 2019
<b>Education &amp; Enrichment Events</b>	\$154,530	Flat with 2020
<b>Fireworks</b>	\$ 36,000	30% decrease from 2019
<b>Signature Events</b>	\$421,600	6% decrease from 2019
<b>New Signature Event(s): Enhanced programming at GRFA</b>	\$ 52,500	New request of \$75K
<b>Destination Events</b>	\$ 0	Previously Snow Days and Spring Back to Vail events
<b>Ambient and Music Entertainment</b>	\$300,000	New request; carryover of program started in 2020
<b>Town-produced Events (Revelry, Vail Holidays, Magic of Lights)</b>	\$220,000	Increase from 2019 for Magic of Lights (\$250K in 2020 & \$50K in 2021)
<b>Total Events Spending:</b>	<b>\$1,810,184</b>	43% less than 2020 Original budget with loss of large events like Burton US Open, Spring Back and Snow Days



# TM BUDGET DRAFT | Capital Plan



## Capital Expenditures: \$49.2M

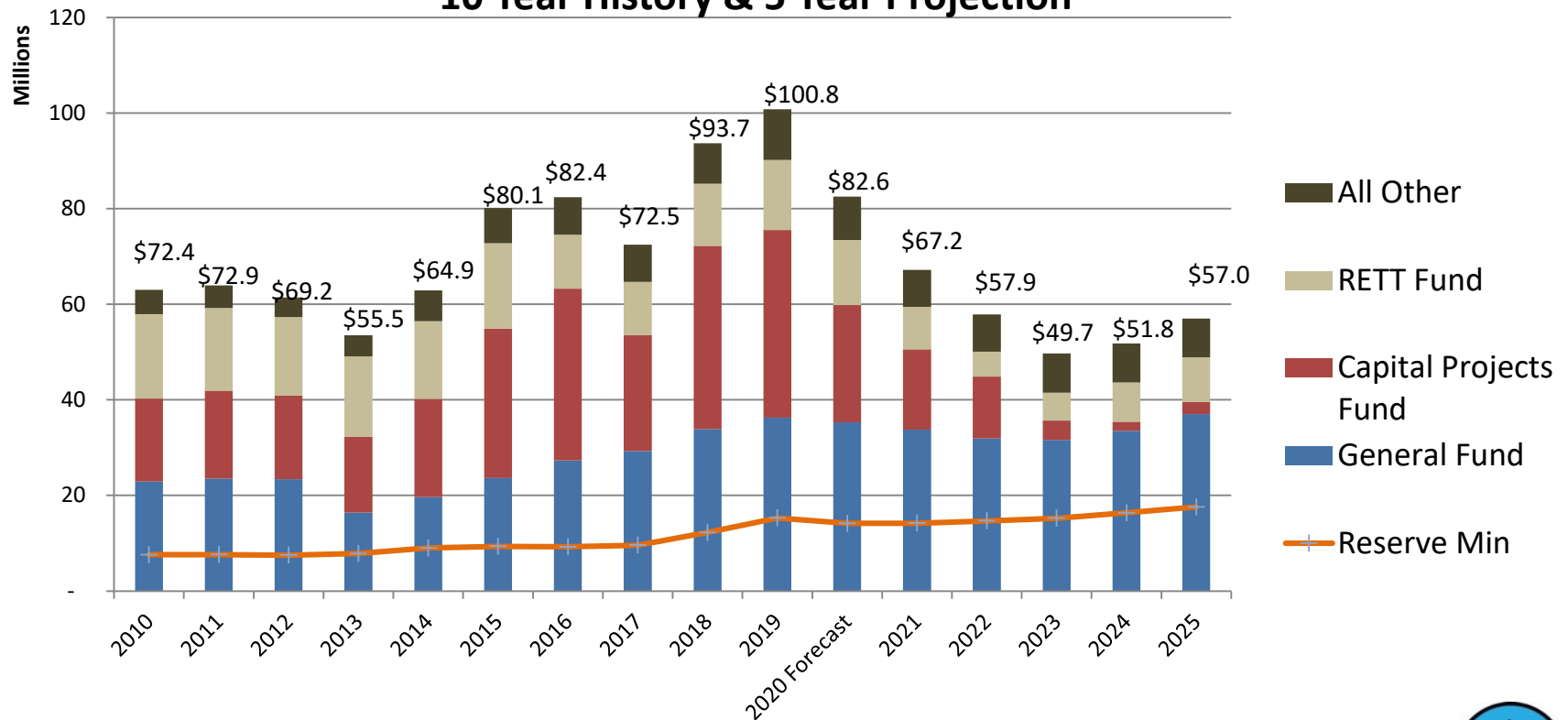


	2021	% of Total
Capital	\$22.6M	46%
PW Shops	17.2M	35%
RETT	6.9M	14%
Housing	2.5M	5%
Total	\$49.2M	100%

# 2021 PROPOSED BUDGET | Reserves

Pandemic will cost town \$24M in revenues over 5-year period

## TOV Reserves 10 Year History & 5 Year Projection





- Are there changes to be made upon 2<sup>nd</sup> reading of the budget ordinance?