

Memorandum

To: Vail Town Council

From: George Ruther, Housing Director

Matt Mire, Town Attorney

Date: January 19, 2020

Subject: Resolution No. 3, Series of 2021 – A Resolution Approving a Pre-Development

Agreement Between the Town of Vail and Triumph Development West LLC.

## I. Purpose

The purpose of this memorandum is to present a summary of the terms of a predevelopment agreement by and between the Town of Vail and Triumph Development West, LLC. The terms of the agreement are intended as initial steps to facilitate the future development of deed-restricted homes on Lot 3, Middle Creek Subdivision ( the "Middle Creek Project") and Lot 1, Timber Ridge Subdivision ( the "Timber Ridge Project").

The agreement serves, in part, to advance the strategic actions of the Vail Town Council's Alternate Housing Sites Initiative.

Resolution No. 3, Series of 2021 authorizes the Town Manager to execute a predevelopment agreement on behalf of the Town.

Does the Vail Town Council approve Resolution No. 3, Series of 2021, as presented and read?

## II. Terms of the Agreement

The purpose of the pre-development agreement is to establish the terms of the future final development agreements, ground leases and other necessary agreements for the Middle Creek Project and the Timber Ridge Project.

The Vail Town Council has expressed its desire to develop 100%, deed-restricted homes on the Middle Creek and Timber Ridge properties in partnership with Triumph Development. Combined, these developments are strategic actions to be taken in pursuit of achieving the Town's adopted housing and environmental stewardship goals.

A summary of the terms of the pre-development agreement include:

- The Town and Triumph Development will be co-applicants on the Middle Creek Project and the Town will grant Triumph Development permission to proceed through the development review process with the Timber Ridge Project.
- The Town will pay for the investment in the entitlement of the Middle Creek Project and pay Triumph Development a project management fee not to exceed \$300,000. The Town will incur no cost for the entitlements of the Timber Ridge Project and incur no development risk for either of the Projects.
- The project management fee will be payable in installments upon the completion of key project milestones.
- The Town and Triumph Development will execute ground leases for the Projects allowing the Town to retain ownership of its land beneath the Projects.
- The Town's interest in the ground leases will be freely assignable by the Town at its sole discretion.
- The Town will have rights to master lease and sublease units within each of the Projects.
- A minimum of 144 beds will be provided as part of the Middle Creek Project and at least 200 homes of varying sizes will be developed as part of the Timber Ridge Project.
- The Middle Creek Project will be available for occupancy by no later than November, 2022, and no development of the Timber Ridge Project will begin prior to April, 2023.
- Triumph Development will forego all development opportunities on the Booth Heights Parcel, and in doing so, will grant the Town exclusive ownership rights to the Approved Development Plan for Booth Heights.
- The Parties will actively pursue the adoption of a final development agreement for the Timber Ridge Project by no later than May 1, 2021.
- The Parties will agree to certain remedies and obligations in the event of a breach or default to the terms of the agreement.

## III. Next Steps

By the pre-development agreement, the Parties are setting forth their expectations regarding the Middle Creek Project and the Timber Ridge Project and establishing the terms of the future final development agreements, ground leases and other necessary agreements for the Projects.

Upon mutual execution of the pre-development agreement, the Parties will take the steps necessary to draft and present final development agreements for the Middle Creek Project and the Timber Ridge Project. Once complete, the final documents will be distributed publicly and a meeting to present the final agreements for approval will be set.

In the interim, the Parties will finalize the Middle Creek Project scope of work, project budget, and project schedule, and begin preparing the design development/entitlement process application materials to be submitted for review in anticipation of a September, 2021 start of construction on the Middle Creek Project.

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