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Vail Business Review February 2017

April 26, 2017

The Vail Business Review breaks down the four percent sales tax collected for the month of February.

Overall February sales tax decreased 1.7% with retail increasing 2.5%, lodging decreased 1.5%, food and beverage decreased 6.3%, and utilities/other decreased by 5.1%. Excluding the out of town category; sales tax for the month of February was down 1.7%.

Electronic filing and payment of Vail sales tax is now an option. Please visit www.vailgov.com/epay

Town of Vail sales tax forms, the Vail Business Review and sales tax worksheets are available on the internet at www.vailgov.com. You can subscribe to have the Vail Business Review and the sales tax worksheet e-mailed to you automatically from www.vailgov.com.

Please remember when reading the Vail Business Review that it is produced from sales tax collections, as opposed to actual gross sales.

If you have any questions or comments please feel free to call me at (970) 479-2125 or Kathleen Halloran at (970) 479-2116.

Sincerely,

Johannah Richards
Sales Tax Administrator



February YTD TOWN OF VAIL BUSINESS REVIEW

Sales Tax Newsletter

February YTD 2017 Sales Tax

	February YTD 2016 Collections	February YTD 2017 Collections	February YTD % Change
VAIL VILLAGE			
Retail	1,013,264	1,069,348	5.53 %
Lodging	1,528,651	1,669,948	9.24 %
F & B	1,164,200	1,179,085	1.28 %
Other	47,088	38,826	-17.55 %
Total	3,753,203	3,957,207	5.44 %
LIONSHEAD			
Retail	462,731	470,305	1.64 %
Lodging	1,055,729	1,129,003	6.94 %
F & B	318,764	295,854	-7.19 %
Other	17,661	15,241	-13.71 %
Total	1,854,886	1,910,403	2.99 %
CASCADE VILLAGE/EAST VAIL/SANDSTONE/WEST VAIL			
Retail	447,084	414,371	-7.32 %
Lodging	530,382	275,739	-48.01 %
F & B	172,301	75,744	-56.04 %
Other	13,326	21,943	64.66 %
Total	1,163,093	787,798	-32.27 %
OUT OF TOWN			
Retail	201,349	222,497	10.50 %
Lodging	117,026	109,595	-6.35 %
F & B	5,272	4,853	-7.94 %
Utilities & Other	390,551	368,584	-5.62 %
Total	714,198	705,530	-1.21 %



February YTD TOWN OF VAIL BUSINESS REVIEW

Sales Tax Newsletter

February YTD 2017 Sales Tax

TOTAL

	February YTD 2016 Collections	February YTD 2017 Collections	February YTD % Change
Retail	2,124,428	2,176,521	2.45 %
Lodging And Property Mgmt	3,231,788	3,184,286	-1.47 %
Food and Beverage	1,660,537	1,555,537	-6.32 %
Other	468,626	444,593	-5.13 %
Total	7,485,380	7,360,937	-1.66 %

RETAIL SUMMARY

	February YTD 2016 Collections	February YTD 2017 Collections	February YTD % Change
RETAIL-FOOD	323,808	325,204	0.43 %
RETAIL-LIQUOR	127,321	128,912	1.25 %
RETAIL-APPAREL	361,640	355,953	-1.57 %
RETAIL-SPORT	984,421	984,875	0.05 %
RETAIL-JEWELRY	39,562	38,992	-1.44 %
RETAIL-GIFT	11,166	11,314	1.32 %
RETAIL-GALLERY	7,792	8,807	13.03 %
RETAIL-OTHER	268,607	322,349	20.01 %
RETAIL-HOME OCCUPATION	112	115	3.13 %
Total	2,124,428	2,176,521	2.45 %